

PR Case Study: Arpeggio Bio Series A



ARPEGGIO BIO PR CASE STUDY

The <u>Arpeggio Bio</u> management team reached out to The Market Element in early August 2022 to help them develop a press release to announce their recent \$17M Series A to support ongoing development of their drug pipeline targeting transcriptional mechanisms in disease.

Our PR team went through a short series of stakeholder interviews (~2 hours) to better understand the Arpeggio Bio company, brand, solution, target audiences(s) and value proposition. Through this discovery process, our PR team was able to better understand the 'bigger' Arpeggio story involving their purpose, vision and leadership team. While the Series A news was great, our team wanted to pitch a more compelling story to the media that was unique, interesting, and newsworthy.

As a next step, our team created a PR strategy/plan and custom media pitches to go after local, national, and industry outlets. We recommended an embargoed media pitch approach leading up to the official launch (9/8) to generate early interest and engagement. The embargo outreach was very successful as we secured 3 interviews for the client leading up to the press release launch.

Once the press release was launched (9/8), our team did a media outreach to 200+ publications/journalists sharing the story as well as fielding various follow-up questions and subsequent introductions between the journalist and the Arpeggio Bio management team.





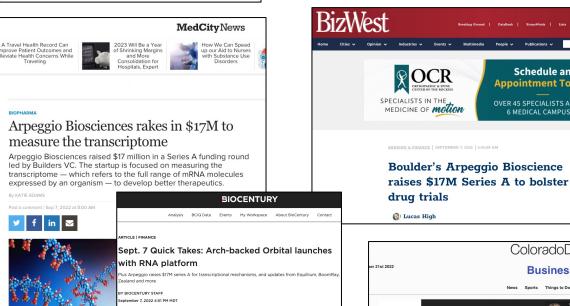
Business and Life Science Media Coverage

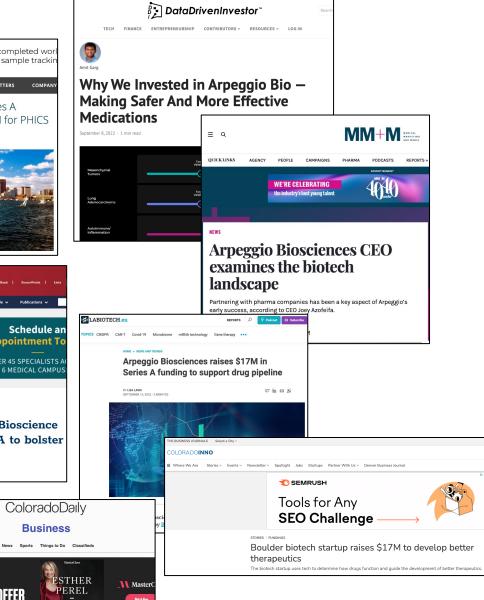


in race toward clinic



Arpeggio Bioscience raises \$17M Series A to bolster drug trials







"Thanks again guys, I am VERY satisfied with how this PR went down!"

JOEY AZOFEIFA CEO, Arpeggio Bio

arpeggio

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RESULTS

Arpeggio Bio received media coverage in several key business and industry outlets sharing the news about their \$17M Series A funds that will go towards supporting their pipeline focused on developing new therapies for diseases caused by dysregulation of transcription. The story was picked up by **10 top tier** publications including:

- 6 Scientific Publications: Endpoints News, BioSpace, MM+M, MedCity News, Labiotech.eu, BioCentury
- 3 Local Business Journals: BizWest, Colorado Daily, ColoradoInno
- 1 Tech Journal: <u>DataDrivenInvestor</u>





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PRESS RELEASE
REVIEWS

